

Regulatory Pathway to Commercialization

Carnegie Finnish Healthcare Virtual Seminar

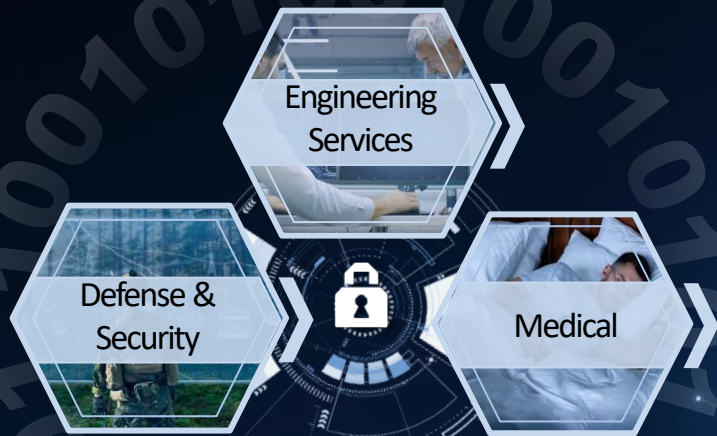
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Karoliina Malmi, Vice President, Communications & ESG



Bittium

About Bittium

Bittium is a high-tech company with a core in designing and manufacturing secure embedded technology for professional and complex environments.



Key Figures



From R&D House to Profitable Growth Company

New management and more independent Business Segments

Updated turnaround strategy for 2024-2025 with

- Efficient way of working with updated processes and practices
- Strong focus on customers and sales at all levels
- Measures towards healthier cost structure

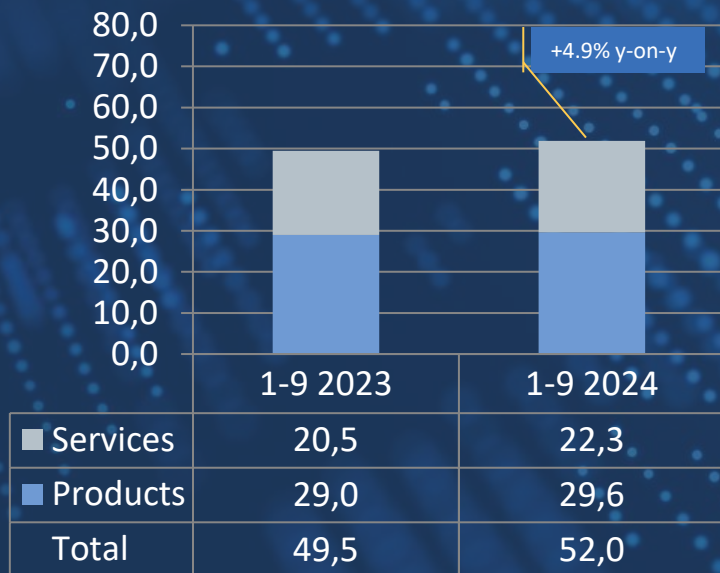
The year 2024 has shown, that we are on a right track towards profitable growth.



Group Financial Development 1-9 2024

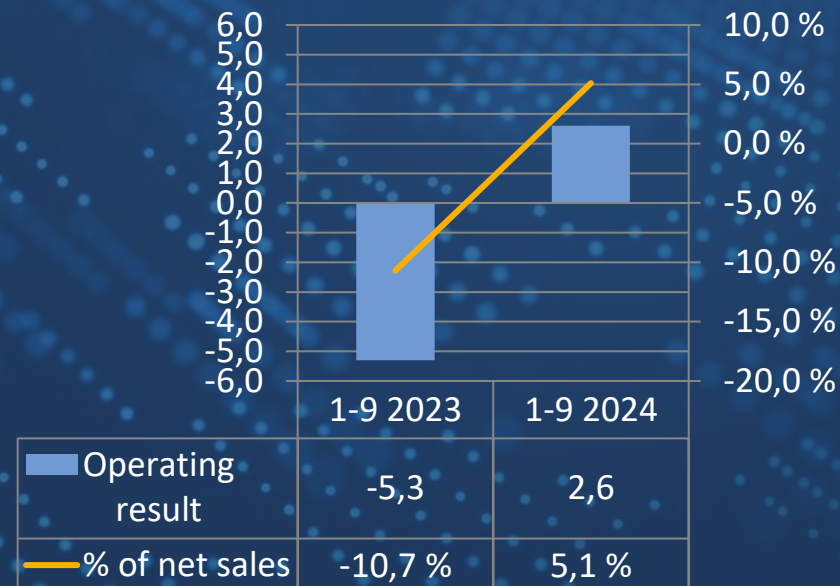
MEUR

Net Sales



MEUR

Operating Result



2023 operating result was weakened by **non-recurring items** of EUR 3.2 million in total, including non-recurring costs of EUR 0.7 million related to changes negotiations and EUR 2.5 million of non-recurring write-down of inventory.

Financial Outlook 2024

Net Sales

Bittium expects the net sales to be EUR 85 – 95 million
(net sales EUR 75.2 million in 2023)

Operating Result

Bittium expects the operating result to be EUR 7.0 – 9.5 million
(operating result EUR -4.3 million in 2023)

More Information

More information about Bittium's market outlook is presented
on the company's internet pages at www.bittium.com.

World-Class Knowledge

To revolutionize healthcare accessibility through innovative, reliable, and easy-to-use medical technology for all.



Medical Business Segment

Over **30 years of expertise** in biosignal processing

Advanced solutions for **ECG and EEG** monitoring and at **home sleep apnea testing**

Active in over 30 markets: main areas EU, North America, South Africa, Australia and the Middle East

Turnover EUR 22.0 million in 2023

100+ employees in Finland, Germany and USA

Bittium MedicalSuite™

Remote Monitoring Service Platform



Bittium Respiro™

Home Sleep Apnea Testing (HSAT) Solution



Bittium Faros™

ECG Devices for Cardiac Monitoring



Bittium BrainStatus™

EEG Monitoring System for ICU and ER

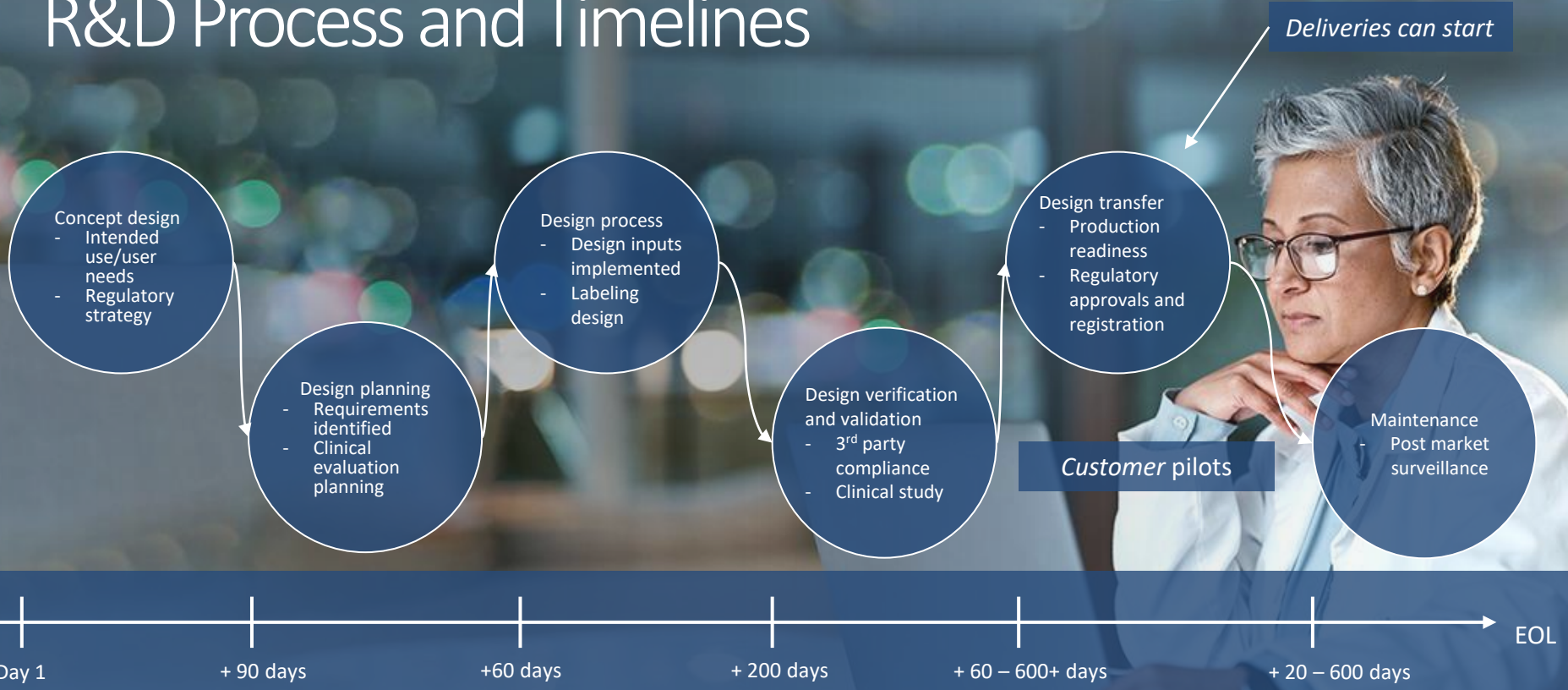


Bittium NeurOne™

TESLA EEG System for Research Use



R&D Process and Timelines



Growth Drivers

Aging population and digitalization

Population is aging and more and more digital solutions are being used in healthcare to ease the work of healthcare professionals.

Market needs for remote diagnostics and monitoring in healthcare

Remote diagnostics and monitoring methods support patient care at home and health care efficiency.



Thank you!

www.bittium.com/medical



Bittium